MOR\_\_Budg Vs Actuals Sheet

Occupancy

1. {{Increase\_Room\_Nights}} – (Total Room Nights CY - Total Room Nights LY)  
   {{Room\_Night\_vs\_Budget}} – ((Total Room Nights CY/Total Room Nights LY)\*100)
2. {{Available\_Room\_Nights\_vs\_Budget}} – (Room Nights Available CY - Room Nights Available Budget)   
   {{OOO\_Actual}} – Out of Order Rooms CY  
   {{OOO\_LY}} – Out of Order Rooms LY  
   {{OOO\_vs\_Budget}} – (Out of Order Rooms CY - Out of Order Rooms Budget)
3. {{Overall\_Occupancy}} – Occupancy % CY  
   ({{Overall\_Occupancy\_LY}} – Occupancy % LY
4. {{Complimentary\_Occupancy}} – House use/ MKT Room Nights CY  
   {{Complimentary\_Occupancy\_LY}} – House use/ MKT Room Nights LY
5. {{LTH\_vs\_Budget}} – (LTH Room Nights CY - LTH Room Nights Budget)   
   {{LTH\_vs\_LY}} – (LTH Room Nights CY - LTH Room Nights LY) ABSOLUTE
6. {{FIT\_vs\_Budget}} – ((FIT Room Nights CY / FIT Room Nights Budget)\*100)  
   {{FIT\_vs\_LY}} – (((FIT Room Nights CY / FIT Room Nights Budget)-1)\*100)

Revenue

1. {{Revenue\_vs\_Budget\_Value}} – (TOTAL REVENUE CY - TOTAL REVENUE Budget)   
   ({{Revenue\_vs\_Budget\_pct}} – (((TOTAL REVENUE CY- TOTAL REVENUE Budget)-1)\*100)   
   {{Revenue\_vs\_LY\_Value}} – (TOTAL REVENUE CY- TOTAL REVENUE LY)  
   ({{Revenue\_vs\_LY\_pct}} – (((TOTAL REVENUE CY- TOTAL REVENUE LY)-1)\*100)
2. {{Room\_Revenue\_vs\_LY\_Value}} – (Room Revenue CY- Room Revenue LY)   
   {{Room\_Revenue\_vs\_Budget\_Value}} – (Room Revenue CY - Room Revenue Budget)
3. {{ARR}} – ARR CY  
   {{ARR\_vs\_LY}} – (((ARR CY / ARR LY)-1)\*100)  
   {{ARR\_vs\_Budget}} – (((ARR CY / ARR Budget)-1)\*100)
4. {{NRR\_Section}} – MAX((F&B Revenue CY, HA Revenue CY, SPA Revenue CY, MOD Revenue CY, Other Revenue CY)) -> F column metric  
   {{NRR\_vs\_Budget\_Value}} – ((F&B Revenue CY + HA Revenue CY + SPA Revenue CY + MOD Revenue CY + Other Revenue CY) - (F&B Revenue Budget + HA Revenue Budget + SPA Revenue Budget + MOD Revenue Budget + Other Revenue Budget))   
   {{NRR\_vs\_Budget\_pct}} – ((((F&B Revenue CY+ HA Revenue CY + SPA Revenue CY + MOD Revenue CY + Other Revenue CY) / (F&B Revenue Budget + HA Revenue Budget + SPA Revenue Budget + MOD Revenue Budget + Other Revenue Budget))-1)\*100)   
   {{NRR\_vs\_LY\_Value}} – ((F&B Revenue CY+ HA Revenue CY + SPA Revenue CY + MOD Revenue CY + Other Revenue CY) - (F&B Revenue LY + HA Revenue LY + SPA Revenue LY + MOD Revenue LY + Other Revenue LY))   
   ({{NRR\_vs\_LY\_pct}} –(((( F&B Revenue CY+ HA Revenue CY + SPA Revenue CY + MOD Revenue CY + Other Revenue CY) / (F&B Revenue LY + HA Revenue LY + SPA Revenue LY + MOD Revenue LY + Other Revenue LY))-1)\*100)
5. {{NRRPOR\_LTH}} – ((F&B Revenue - LTH CY + Holiday Activity - LTH CY + SPA - LTH CY + MOD Revenue - LTH CY)\*100000/ LTH Room Nights CY)  
   {{NRRPOR\_FIT}} – ((F&B Revenue - FIT CY + Holiday Activity - FIT CY + SPA - FIT CY + MOD Revenue – FIT CY)\*100000/ FIT Room Nights CY)
6. {{F&B\_vs\_LY\_Value}} – (F&B Revenue CY - F&B Revenue LY)   
   {{F&B\_vs\_Budget\_Value}} – (F&B Revenue CY- F&B Revenue Budget)   
   ({{F&B\_Budget\_Achievement}} – ((F&B Revenue CY/ F&B Revenue Budget)\*100)